

## 18.3 Percentage market share of chain stores, by kind of business, 1966 and 1970-74

Kind of business	1966	1970	1971	1972	1973	1974 <sup>a</sup>
Grocery and combination stores	44.9	51.4	53.3	54.5	55.9	57.5
All other food stores	8.7	7.0	7.3	7.5	7.8	8.1
Department stores	100.0	100.0	100.0	100.0	100.0	100.0
General merchandise stores	74.7	77.6	78.8	79.3	80.0	80.4
General stores	16.1	15.1	16.8	17.9	18.7	19.5
Variety stores	86.7	84.3	83.9	84.1	83.9	83.2
Motor vehicle dealers	1.5	1.6	1.6	1.6	1.6	1.6
Service stations and garages	3.4	5.7	6.3	7.5	9.3	11.0
Men's clothing stores	13.2	13.9	14.8	16.0	17.1	18.6
Women's clothing stores	26.5	32.5	35.6	36.7	37.8	40.9
Family clothing stores	21.9	25.4	27.0	27.1	27.7	28.5
Shoe stores	45.0	46.6	48.5	49.7	51.0	51.8
Hardware stores	15.5	18.4	18.0	18.2	19.1	19.0
Furniture, TV and appliance stores	19.2	17.9	17.4	17.2	18.6	19.2
Fuel dealers	16.0	15.0	15.9	15.1	16.1	20.3
Drug stores	13.4	14.9	15.4	16.0	17.2	18.5
Jewellery stores	33.7	37.2	38.2	38.5	38.1	39.4
All other stores	37.4	39.2	39.4	39.2	40.2	40.5
Total, all stores	33.0	37.8	38.3	38.8	39.6	40.7

<sup>a</sup>Subject to revision.

## 18.4 Department store sales by department, 1970-74

Department	Sales					Percentage change 1970-74
	1970 \$'000,000	1971 \$'000,000	1972 <sup>a</sup> \$'000,000	1973 <sup>a</sup> \$'000,000	1974 <sup>a</sup> \$'000,000	
Women's, misses' and children's clothing						
Women's and misses' dresses, house-dresses, aprons and uniforms	80.4	87.2	91.4	103.1	107.4	+33.6
Women's and misses' coats and suits	58.6	64.9	74.2	87.4	106.2	+81.2
Women's and misses' sportswear	123.7	144.3	175.1	209.6	250.8	+102.8
Furs	13.0	14.0	15.8	19.1	20.5	+57.7
Infants' and children's wear and nursery equipment	81.1	86.3	103.0	109.3	134.4	+65.7
Girls' and teenage girls' wear	46.7	52.6	58.8	64.9	79.8	+70.9
Lingerie and women's sleepwear	53.4	57.3	66.0	75.3	82.3	+54.1
Intimate apparel	40.2	42.2	47.5	52.7	55.4	+37.8
Millinery	12.5	10.9	11.4	13.4	15.3	+22.4
Women's and girls' hosiery	50.2	47.2	49.6	51.3	53.5	+6.6
Women's and girls' gloves, mitts and accessories	47.8	51.4	59.5	69.0	79.4	+66.1
Women's, misses' and children's footwear	87.8	95.1	107.1	117.3	131.1	+49.3
Total, women's, misses' and children's clothing	695.5	753.4	859.4	972.4	1,116.1	+60.5
Men's and boys' clothing						
Men's clothing	124.6	149.6	177.0	211.7	242.0	+94.2
Men's furnishings	158.5	160.1	173.2	196.3	220.8	+39.3
Boys' clothing and furnishings	61.2	66.2	68.7	73.8	90.4	+47.7
Men's and boys' footwear	52.1	57.0	60.7	71.4	82.9	+59.1
Total, men's and boys' clothing	396.4	432.9	479.6	553.2	636.1	+60.5
Food and kindred products	140.4	174.8	190.3	218.9	254.9	+81.6
Toiletries, cosmetics and drugs	144.0	158.0	183.4	204.4	232.1	+61.2
Photographic equipment and supplies	45.1	49.5	60.3	71.2	83.9	+86.0
Piece goods	45.0	48.5	52.8	54.7	58.6	+30.2
Linens and domestics	73.5	80.3	93.3	107.6	129.1	+75.6
Smallwares and notions	38.5	39.0	45.0	46.0	54.6	+41.8
China and glassware	48.1	51.0	59.2	60.0	68.7	+42.8
Floor coverings	66.2	72.1	84.0	100.6	117.6	+77.6
Draperies, curtains and furniture covers	53.9	59.5	71.7	86.3	98.3	+82.4
Lamps, pictures, mirrors and all other home furnishings	28.7	29.4	36.7	49.4	55.4	+93.0
Furniture	134.2	148.9	175.8	227.2	282.2	+110.3
Major appliances	125.8	147.6	181.5	232.4	274.3	+118.0
Television, radio and music	122.0	144.6	166.3	197.7	232.0	+90.2
Housewares and small electrical appliances	91.4	104.4	124.9	151.8	172.1	+88.3
Hardware, paints, wallpaper, etc.	78.7	92.2	105.1	128.3	160.5	+103.9
Plumbing, heating and building materials	24.7	...	35.8	42.2	53.3	+115.8
Jewellery	52.7	57.1	67.4	91.8	115.3	+118.8
Toys and games	62.3	69.3	81.9	94.9	108.9	+74.8
Sporting goods and luggage	81.3	93.2	116.3	137.9	163.8	+101.5
Stationery, books and magazines	73.5	82.5	101.0	125.3	153.7	+109.1
Gasoline, oil, auto accessories, repairs and supplies	58.8	...	81.4	93.2	112.5	+91.3
Receipts from meals and lunches	64.1	70.0	79.2	95.2	113.4	+76.9
Receipts from repairs and services	107.8	127.9	155.4	164.3	212.1	+96.8
All other departments						
Total, all departments	2,852.3	3,184.1	3,687.9	4,306.8	5,059.3	+77.4

<sup>a</sup>Subject to revision.